

Distech Controls Appoints New Vice President of Sales for the US

[Montreal, Canada, 3 May, 2023] – As part of its continued expansion, Distech Controls™, an innovation leader connecting people with intelligent building solutions, has appointed Kelly Boyd as Vice President of Sales for the US. Kelly will lead Distech Controls' System Integrator, Distribution and OEM sales and sales support teams, while driving the company's plans for ambitious growth across the US market.

Kelly has extensive experience in leading sales and marketing teams in the field of building controls and automation. He spent 17 years with Siemens, working in roles focused on sales and channel marketing liaising with system integrators, distributors and consultants within the residential, commercial and industrial markets. He also played a key role in building the Siemens Smart Infrastructure division.

"I am delighted to be joining Distech Controls," comments Kelly. "I have worked with their Global Sales Vice President, Scott Hamilton, before he moved to Distech Controls and had a positive impression of the company's technology and culture. I had also started to see Distech Controls' increased presence and market adoption due to its ease of use, the user interface and customer engagement with the solutions. Distech Controls is not only a leading building automation manufacturer in the industry, but it is also part of the larger Acuity Brands family, placing it in an extremely stable and progressive position."

Scott Hamilton, Vice President Sales of Acuity Brands' Intelligent Spaces Group (ISG), comments, "We are excited to welcome Kelly to Distech Controls. Kelly's years of experience within the building technologies space, combined with his background as System Integrator, is an exciting addition to the sales leadership team. Kelly brings key industry insights to support our continued business growth."

Kelly's excellent strategic skills and in-depth knowledge of marketing will be invaluable, as Distech Controls continues its growth and takes market share. Kelly will build on the strong relationships Distech Controls has with its integrator partners and consultants to drive the brand forward.

Kelly continues, "Distech Controls is growing faster than the industry is aware. It is nimble in the way it operates and has a high-quality talent pool which is driving product development and sales. The product portfolio, the solutions it offers and most importantly the open nature of its system architecture, is of a huge value to the industry. It has experienced impressive growth over the last four to five years and we believe this trajectory is set to continue. I am excited to join, and I am looking forward to making an impact.

"The combination of the company's portfolio and Acuity Brands Atrius' Building Insight offering, provides the ideal solution for a variety of applications."

To learn more about Distech Controls or to get in touch with Kelly visit www.distech-controls.com.

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About Distech Controls

Distech Controls connects people with intelligent building solutions through our forward-thinking technologies and services. It partners with customers to deliver innovative solutions that can provide better health, better spaces, and better efficiencies. Its passion for innovation, quality and sustainability guides its business, which serves multiple market segments through worldwide business divisions, service offices and a superior network of Authorized System Integrators and Distributors. Distech Controls is a subsidiary of Acuity Brands, Inc.

For more information, visit the website www.distech-controls.com

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